

# The Economist

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## ITA Group: Building for the Future

One of Vietnam's most dynamic and forward-looking companies, ITA Group is leveraging Vietnam's strong economic growth and expanding industrial sector to drive development in Vietnam.



Mrs. Dang Thi Hoang Yen, Chairwoman of ITA Group together with Mr. Nong Duc Manh, Party General Secretary, during his visit to ITA Group's Tan Duc Industrial Park



Tan Tao University will offer world-class education in Vietnam

ITA Group has been a leading player in Vietnam's story of economic growth since its founding in 1996. With nine industrial parks in operation throughout the country, and numerous investments in selected strategic industries, the group is starting to gain increased recognition, both domestically and overseas, as one of Vietnam's leading companies.

In September 2008, ITA Group was included in the S&P Vietnam 10 Index, which is made up of 10 of the most liquid publicly traded companies in the country. In July, Russell Investments selected ITA Group to be part of its Russell Vietnam Index 10, and also included it in the Russell Global Small Cap Index—the first time that a Vietnamese company had been added to the latter index.

### Strategic expansion

As a pioneer in industrial park construction and development, ITA Group is always looking for ways to improve the value proposition for its clients. For many companies investing and operating in Vietnam, insufficient infrastructure, electricity, water and skilled manpower are major concerns. ITA Group has set out to address these issues with strategic investments in a range of initiatives that directly complement its industrial park operations, while at the same time contributing to the social and economic development of Vietnam.

ITA Group's investment in an expressway will provide businesses with a fast and easy link between the country's largest international airport and the industrial parks located in Long An province, Vietnam's western gateway. The company's ventures in water and sewage treatment and power plants—including the Kien Giang Power Plant, Vietnam's largest, with a capacity of 3,000 MW—will provide abundant low-cost and continuous

services to its industrial park tenants throughout the country. A new deep-water port being developed by ITA Group in Kien Giang province will not only be a key shipping hub for coal to fuel its new power plants, but also a valuable logistics resource for the hundreds of factories operating at the ITA Group's industrial park in Kien Giang.

With these investments come a number of synergies that will provide both short-term and long-term benefits to ITA Group and its industrial park tenants. Clear linkages between its infrastructure initiatives and the requirements of Vietnam's burgeoning industrial sector paint a bright picture for the years to come.

### An eye to the future

ITA Group believes strongly in the need for sustainable development of Vietnam's economy—a key pillar of which is the improved education and training of its people. To this end, the company has set about building Vietnam's first world-class university, Tan Tao University, with strong support from several American institutions. Located within ITA Group's Tan Duc Industrial Park and Urban Area, the university will be a key contributor of educated and skilled manpower for southern Vietnam's economic development, while at the same time establishing a dynamic and high-level work and study environment in the region.

With its strong track record in supporting Vietnam's industrial development, and focused approach to building up the education and infrastructure sectors, ITA Group is clearly set for strong growth going forward.



To find out more about ITA Group's latest projects and opportunities for partnership visit [www.itagroup-vn.com](http://www.itagroup-vn.com)